

1. Please supply rounds played data for each course for the last 3 calendar years.
 - a. This data is uploaded to the website and can be accessed at the following links:
 - 2023:<https://seattle.gov/documents/Departments/ParksAndRecreation/Business/RFPs/2023AnnualReportSeattleGolf.pdf>
 - 2022:<https://seattle.gov/documents/Departments/ParksAndRecreation/Business/RFPs/2022AnnualReportSeattleGolf.pdf>
 - 2021:<https://seattle.gov/documents/Departments/ParksAndRecreation/Business/RFPs/2021AnnualReportSeattleGolf.pdf>

2. Please supply detailed revenue data (green fees, cart fees, merchandise sales, driving range, food and beverage) for each facility for the last 3 calendar years.
 - a. This data is uploaded to the website and can be accessed at the following links:
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 - 2022:<https://seattle.gov/documents/Departments/ParksAndRecreation/Business/RFPs/2022AnnualReportSeattleGolf.pdf>
 - 2021:<https://seattle.gov/documents/Departments/ParksAndRecreation/Business/RFPs/2021AnnualReportSeattleGolf.pdf>

3. If available, please supply full calendar-year end profit/loss statements for the last 3 years for each course.
 - a. This data is uploaded to the website and can be accessed at the following links:
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4. Can you please explain what is meant by this section of the RFP:
“9.8 Mandatory – Cost and Pricing: Provide a single page that states a firm fixed price, to include all direct, indirect, and overhead expenses, including travel and lodging expenses, incurred by the Consultant to perform the Work”
 - a. Please provide on a single page your proposed management fee, contract term, and incentive payment. This can be identical to what you provide in Section 9.6.6 Financial Proposal

5. Are all furniture, fixtures, equipment, and inventories property of the City?
 - a. Yes, all golf line of business furniture and fixtures belong to SPR

6. What is the minimum capital contributions the city is looking for? Will these funds be paid to the City directly or will the operator retain the funds and deploy them as needed? If the City will control the contribution funds, will the monies be used for golf course projects or other city projects? If the funds will be reserved for golf course projects, what is the City's preferred order in terms of which courses a potential operator should prioritize for improvements? What type of golf course improvements does the City hope to see accomplished?
 - a. There is no minimum capital contribution required, each proposer should include their own budget and proposal in their submission. Any golf course capital improvement funds will be used for on course and facility needs. SPR hopes to get a partner that is willing to make site improvements that will increase revenue and access to our sites, and help SPR meet the goals outlined in the RFP

7. How much of the pre-evaluation involvement/participation is considered during the decision making process when evaluating candidates i.e. attending pre-submission meetings or course walk-throughs?
 - a. The site visits and pre-submission conference were optional, and attendance has no influence on the outcome of the proposal

8. For any capital projects, will the operator be required to seek permits and plan approval through SDCI or will the SPR work with intercity agencies?
 - a. The golf operator always works with the for approval of projects and will be required to go through and process for approval as determined by the City.